

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	1,184,890,400		\$	1,284,703,800		\$	977,284,800		\$	1,805,681,500		\$	1,844,071,300		\$	1,982,322,700	
Ethnicity																		
All Minority	\$	340,437,900	29%	\$	332,209,200	26%	\$	314,519,800	32%	\$	536,340,200	30%	\$	542,485,600	29%	\$	628,377,800	32%
AMERICAN INDIAN	\$	8,718,500	1%	\$	3,810,900	0%	\$	3,658,300	0%	\$	13,549,500	1%	\$	3,899,500	0%	\$	7,203,600	0%
ASIAN OR PACIFI	\$	247,465,000	21%	\$	245,131,200	19%	\$	241,131,600	25%	\$	373,321,700	21%	\$	405,839,000	22%	\$	447,989,400	23%
BLACK	\$	22,511,600	2%	\$	27,307,000	2%	\$	20,290,700	2%	\$	33,354,100	2%	\$	35,144,900	2%	\$	51,366,500	3%
HISPANIC	\$	61,742,800	5%	\$	55,960,100	4%	\$	49,439,200	5%	\$	116,114,900	6%	\$	97,602,200	5%	\$	121,818,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	102,644,800	9%	\$	125,534,200	10%	\$	148,010,600	15%	\$	259,764,100	14%	\$	260,201,700	14%	\$	308,935,900	16%
WHITE	\$	741,807,700	63%	\$	826,960,400	64%	\$	514,754,400	53%	\$	1,009,577,200	56%	\$	1,041,384,000	56%	\$	1,045,009,000	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	199,366,100	17%	\$	203,591,000	16%	\$	161,131,500	16%	\$	287,821,600	16%	\$	284,735,600	15%	\$	276,112,600	14%
Female Owned more than 50%	\$	144,287,700	12%	\$	173,631,300	14%	\$	139,883,800	14%	\$	202,013,500	11%	\$	278,450,100	15%	\$	280,811,000	14%
Male Owned	\$	841,236,600	71%	\$	907,481,500	71%	\$	676,269,500	69%	\$	1,315,846,400	73%	\$	1,280,885,600	69%	\$	1,425,399,100	72%
Veteran	\$	49,021,600	4%	\$	64,076,000	5%	\$	31,739,700	3%	\$	70,112,100	4%	\$	81,479,500	4%	\$	74,227,400	4%
EXISTING BUSINESS	\$	836,474,700	71%	\$	954,301,100	74%	\$	716,894,000	73%	\$	1,203,415,200	67%	\$	1,181,138,800	64%	\$	1,238,407,100	62%
NEW BUSINESS	\$	342,857,900	29%	\$	328,914,700	26%	\$	260,210,800	27%	\$	594,535,000	33%	\$	658,985,000	36%	\$	735,893,700	37%
Rural	\$	241,557,500	20%	\$	174,707,000	14%	\$	124,254,300	13%	\$	330,932,800	18%	\$	316,769,200	17%	\$	305,623,400	15%
Urban	\$	943,332,900	80%	\$	1,109,996,800	86%	\$	853,030,500	87%	\$	1,474,748,700	82%	\$	1,527,302,100	83%	\$	1,676,699,300	85%
Export	\$	65,274,100	6%	\$	69,622,500	5%	\$	62,026,700	6%	\$	103,837,100	6%	\$	120,260,800	7%	\$	84,088,200	4%
CAPLine	\$	13,015,000	1%	\$	45,160,000	4%	\$	24,899,000	3%	\$	52,383,600	3%	\$	31,490,000	2%	\$	15,156,800	1%
PLP	\$	587,329,500	50%	\$	657,449,000	51%	\$	607,881,300	62%	\$	1,037,227,800	57%	\$	1,080,117,000	59%	\$	1,200,128,400	61%
Express	\$	160,085,000	14%	\$	146,342,600	11%	\$	100,155,000	10%	\$	185,092,600	10%	\$	189,434,400	10%	\$	174,325,600	9%
\$150K and Under	\$	131,862,500	11%	\$	124,975,900	10%	\$	105,293,500	11%	\$	187,733,700	10%	\$	197,015,500	11%	\$	185,620,800	9%
>\$150K - \$350K	\$	171,443,600	14%	\$	192,505,100	15%	\$	111,380,900	11%	\$	211,897,700	12%	\$	221,145,800	12%	\$	219,296,100	11%
>\$350K - \$2M	\$	618,379,600	52%	\$	682,088,600	53%	\$	487,143,000	50%	\$	830,779,100	46%	\$	906,669,600	49%	\$	902,231,200	46%
>\$2M	\$	263,204,700	22%	\$	285,134,200	22%	\$	273,467,400	28%	\$	575,271,000	32%	\$	519,240,400	28%	\$	675,174,600	34%

All Activity illustrated above is as of 11/04 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>3,940</b>		<b>3,909</b>		<b>2,970</b>		<b>5,038</b>		<b>5,564</b>		<b>5,219</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>930</b>	<b>24%</b>	<b>894</b>	<b>23%</b>	<b>721</b>	<b>24%</b>	<b>1,259</b>	<b>25%</b>	<b>1,513</b>	<b>27%</b>	<b>1,416</b>	<b>27%</b>
AMERICAN INDIAN	39	1%	34	1%	24	1%	39	1%	30	1%	36	1%
ASIAN OR PACIFI	500	13%	456	12%	390	13%	678	13%	765	14%	706	14%
BLACK	119	3%	97	2%	79	3%	139	3%	253	5%	218	4%
HISPANIC	272	7%	307	8%	228	8%	403	8%	465	8%	456	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	355	9%	370	9%	390	13%	726	14%	662	12%	700	13%
WHITE	2,655	67%	2,645	68%	1,859	63%	3,053	61%	3,389	61%	3,103	59%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	603	15%	620	16%	465	16%	744	15%	780	14%	691	13%
Female Owned more than 50%	644	16%	667	17%	514	17%	868	17%	1,061	19%	950	18%
Male Owned	2,693	68%	2,622	67%	1,991	67%	3,426	68%	3,723	67%	3,578	69%
<b>Veteran</b>	<b>228</b>	<b>6%</b>	<b>217</b>	<b>6%</b>	<b>161</b>	<b>5%</b>	<b>184</b>	<b>4%</b>	<b>246</b>	<b>4%</b>	<b>250</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>2,694</b>	<b>68%</b>	<b>2,702</b>	<b>69%</b>	<b>2,053</b>	<b>69%</b>	<b>3,419</b>	<b>68%</b>	<b>3,391</b>	<b>61%</b>	<b>3,147</b>	<b>60%</b>
<b>NEW BUSINESS</b>	<b>1,242</b>	<b>32%</b>	<b>1,205</b>	<b>31%</b>	<b>916</b>	<b>31%</b>	<b>1,607</b>	<b>32%</b>	<b>2,165</b>	<b>39%</b>	<b>2,058</b>	<b>39%</b>
<b>Rural</b>	<b>604</b>	<b>15%</b>	<b>442</b>	<b>11%</b>	<b>448</b>	<b>15%</b>	<b>803</b>	<b>16%</b>	<b>976</b>	<b>18%</b>	<b>788</b>	<b>15%</b>
<b>Urban</b>	<b>3,336</b>	<b>85%</b>	<b>3,467</b>	<b>89%</b>	<b>2,522</b>	<b>85%</b>	<b>4,235</b>	<b>84%</b>	<b>4,588</b>	<b>82%</b>	<b>4,431</b>	<b>85%</b>
<b>Export</b>	<b>139</b>	<b>4%</b>	<b>117</b>	<b>3%</b>	<b>83</b>	<b>3%</b>	<b>133</b>	<b>3%</b>	<b>159</b>	<b>3%</b>	<b>76</b>	<b>1%</b>
<b>CAPLine</b>	<b>12</b>	<b>0%</b>	<b>64</b>	<b>2%</b>	<b>35</b>	<b>1%</b>	<b>71</b>	<b>1%</b>	<b>40</b>	<b>1%</b>	<b>33</b>	<b>1%</b>
<b>PLP</b>	<b>992</b>	<b>25%</b>	<b>993</b>	<b>25%</b>	<b>748</b>	<b>25%</b>	<b>1,144</b>	<b>23%</b>	<b>1,294</b>	<b>23%</b>	<b>1,336</b>	<b>26%</b>
<b>Express</b>	<b>2,198</b>	<b>56%</b>	<b>1,940</b>	<b>50%</b>	<b>1,583</b>	<b>53%</b>	<b>2,651</b>	<b>53%</b>	<b>3,049</b>	<b>55%</b>	<b>2,634</b>	<b>50%</b>
<b>\$150K and Under</b>	<b>2,426</b>	<b>62%</b>	<b>2,223</b>	<b>57%</b>	<b>1,870</b>	<b>63%</b>	<b>3,064</b>	<b>61%</b>	<b>3,518</b>	<b>63%</b>	<b>3,119</b>	<b>60%</b>
<b>&gt;\$150K - \$350K</b>	<b>690</b>	<b>18%</b>	<b>760</b>	<b>19%</b>	<b>447</b>	<b>15%</b>	<b>817</b>	<b>16%</b>	<b>847</b>	<b>15%</b>	<b>829</b>	<b>16%</b>
<b>&gt;\$350K - \$2M</b>	<b>737</b>	<b>19%</b>	<b>831</b>	<b>21%</b>	<b>565</b>	<b>19%</b>	<b>970</b>	<b>19%</b>	<b>1,028</b>	<b>18%</b>	<b>1,057</b>	<b>20%</b>
<b>&gt;\$2M</b>	<b>87</b>	<b>2%</b>	<b>95</b>	<b>2%</b>	<b>88</b>	<b>3%</b>	<b>187</b>	<b>4%</b>	<b>171</b>	<b>3%</b>	<b>214</b>	<b>4%</b>

All Activity illustrated above is as of 11/04 for each FY listed.

	2012			2013			2014			2015			2016			2017		
All 504	\$	363,160,000		\$	559,464,000		\$	211,536,000		\$	408,914,000		\$	489,052,000		\$	403,278,000	
Ethnicity																		
All Minority	\$	78,230,000	22%	\$	129,814,000	23%	\$	54,845,000	26%	\$	109,435,000	27%	\$	152,645,000	31%	\$	122,485,000	30%
AMERICAN INDIAN	\$	777,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	60,593,000	17%	\$	96,042,000	17%	\$	41,976,000	20%	\$	69,252,000	17%	\$	106,392,000	22%	\$	83,501,000	21%
BLACK	\$	5,467,000	2%	\$	10,615,000	2%	\$	1,830,000	1%	\$	4,248,000	1%	\$	11,172,000	2%	\$	11,173,000	3%
HISPANIC	\$	11,393,000	3%	\$	23,157,000	4%	\$	11,039,000	5%	\$	35,935,000	9%	\$	35,081,000	7%	\$	27,811,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	18,358,000	5%	\$	51,662,000	9%	\$	8,307,000	4%	\$	35,280,000	9%	\$	39,954,000	8%	\$	28,803,000	7%
WHITE	\$	266,572,000	73%	\$	377,988,000	68%	\$	148,384,000	70%	\$	264,199,000	65%	\$	296,453,000	61%	\$	251,990,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	823,000	0%	\$	1,066,000	0%	\$	-	0%	\$	484,000	0%	\$	1,698,000	0%	\$	13,928,000	3%
Female Owned more than 50%	\$	36,162,000	10%	\$	60,801,000	11%	\$	17,069,000	8%	\$	52,766,000	13%	\$	55,527,000	11%	\$	46,438,000	12%
Male Owned	\$	326,175,000	90%	\$	497,597,000	89%	\$	194,467,000	92%	\$	355,664,000	87%	\$	431,827,000	88%	\$	342,912,000	85%
Veteran	\$	19,152,000	5%	\$	18,446,000	3%	\$	10,561,000	5%	\$	14,314,000	4%	\$	16,374,000	3%	\$	14,818,000	4%
EXISTING BUSINESS	\$	314,755,000	87%	\$	482,344,000	86%	\$	186,705,000	88%	\$	346,068,000	85%	\$	375,381,000	77%	\$	335,808,000	83%
NEW BUSINESS	\$	48,405,000	13%	\$	77,120,000	14%	\$	24,831,000	12%	\$	62,846,000	15%	\$	113,671,000	23%	\$	67,470,000	17%
Rural	\$	93,298,000	26%	\$	116,214,000	21%	\$	42,124,000	20%	\$	81,315,000	20%	\$	102,858,000	21%	\$	87,390,000	22%
Urban	\$	269,862,000	74%	\$	443,250,000	79%	\$	169,412,000	80%	\$	327,599,000	80%	\$	386,194,000	79%	\$	315,888,000	78%
Export	\$	10,191,000	3%	\$	31,264,000	6%	\$	15,500,000	7%	\$	20,547,000	5%	\$	18,133,000	4%	\$	657,000	0%
\$150K and Under	\$	7,874,000	2%	\$	10,151,000	2%	\$	5,197,000	2%	\$	5,822,000	1%	\$	5,858,000	1%	\$	6,895,000	2%
>\$150K - \$350K	\$	44,230,000	12%	\$	60,205,000	11%	\$	29,231,000	14%	\$	39,807,000	10%	\$	34,081,000	7%	\$	32,590,000	8%
>\$350K - \$2M	\$	248,020,000	68%	\$	328,413,000	59%	\$	128,385,000	61%	\$	255,682,000	63%	\$	254,899,000	52%	\$	261,537,000	65%
>\$2M	\$	63,036,000	17%	\$	160,695,000	29%	\$	48,723,000	23%	\$	107,603,000	26%	\$	194,214,000	40%	\$	102,256,000	25%

All Activity illustrated above is as of 11/04 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>595</b>		<b>823</b>		<b>353</b>		<b>573</b>		<b>566</b>		<b>536</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>118</b>	<b>20%</b>	<b>164</b>	<b>20%</b>	<b>70</b>	<b>20%</b>	<b>132</b>	<b>23%</b>	<b>126</b>	<b>22%</b>	<b>129</b>	<b>24%</b>
AMERICAN INDIAN	3	1%	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	73	12%	100	12%	32	9%	71	12%	68	12%	71	13%
BLACK	16	3%	20	2%	6	2%	7	1%	12	2%	14	3%
HISPANIC	26	4%	44	5%	32	9%	54	9%	46	8%	44	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	30	5%	56	7%	16	5%	37	6%	48	8%	37	7%
WHITE	447	75%	603	73%	267	76%	404	71%	392	69%	370	69%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2	0%	2	0%	-	0%	1	0%	1	0%	26	5%
Female Owned more than 50%	79	13%	120	15%	51	14%	90	16%	88	16%	83	15%
Male Owned	514	86%	701	85%	302	86%	482	84%	477	84%	427	80%
<b>Veteran</b>	<b>39</b>	<b>7%</b>	<b>35</b>	<b>4%</b>	<b>20</b>	<b>6%</b>	<b>20</b>	<b>3%</b>	<b>29</b>	<b>5%</b>	<b>21</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>512</b>	<b>86%</b>	<b>727</b>	<b>88%</b>	<b>314</b>	<b>89%</b>	<b>489</b>	<b>85%</b>	<b>479</b>	<b>85%</b>	<b>468</b>	<b>87%</b>
<b>NEW BUSINESS</b>	<b>83</b>	<b>14%</b>	<b>96</b>	<b>12%</b>	<b>39</b>	<b>11%</b>	<b>84</b>	<b>15%</b>	<b>87</b>	<b>15%</b>	<b>68</b>	<b>13%</b>
<b>Rural</b>	<b>179</b>	<b>30%</b>	<b>196</b>	<b>24%</b>	<b>89</b>	<b>25%</b>	<b>132</b>	<b>23%</b>	<b>130</b>	<b>23%</b>	<b>134</b>	<b>25%</b>
<b>Urban</b>	<b>416</b>	<b>70%</b>	<b>627</b>	<b>76%</b>	<b>264</b>	<b>75%</b>	<b>441</b>	<b>77%</b>	<b>436</b>	<b>77%</b>	<b>402</b>	<b>75%</b>
<b>Export</b>	<b>16</b>	<b>3%</b>	<b>28</b>	<b>3%</b>	<b>17</b>	<b>5%</b>	<b>21</b>	<b>4%</b>	<b>21</b>	<b>4%</b>	<b>1</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>75</b>	<b>13%</b>	<b>94</b>	<b>11%</b>	<b>49</b>	<b>14%</b>	<b>52</b>	<b>9%</b>	<b>54</b>	<b>10%</b>	<b>60</b>	<b>11%</b>
<b>&gt;\$150K - \$350K</b>	<b>179</b>	<b>30%</b>	<b>247</b>	<b>30%</b>	<b>124</b>	<b>35%</b>	<b>162</b>	<b>28%</b>	<b>141</b>	<b>25%</b>	<b>132</b>	<b>25%</b>
<b>&gt;\$350K - \$2M</b>	<b>320</b>	<b>54%</b>	<b>431</b>	<b>52%</b>	<b>167</b>	<b>47%</b>	<b>324</b>	<b>57%</b>	<b>310</b>	<b>55%</b>	<b>309</b>	<b>58%</b>
<b>&gt;\$2M</b>	<b>21</b>	<b>4%</b>	<b>51</b>	<b>6%</b>	<b>13</b>	<b>4%</b>	<b>35</b>	<b>6%</b>	<b>61</b>	<b>11%</b>	<b>35</b>	<b>7%</b>

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